



NASSIM ABED - Thailand, SEA, India, GCC, CARICOM

Nassim Abed is a seasoned senior management consultant with over 20 years of experience primarily in the healthcare industry, specializing in operational process improvement, strategy [development &](#) execution, and performance management. He has a proven track record of driving revenue growth and profitability by leading project teams and building strong stakeholder relationships. Additionally, Nassim is skilled in mentoring first-time project managers and facilitating courses for diverse audiences across multiple countries

and industries.

Experience Highlights:

Nassim worked as regional head of strategy, business excellence, and program realization office at two major multinational corporations in the pharmaceutical industry (Merck & Co. and Takeda)

Experience Highlights:

- Nassim lead the business risk management exercise with a focus on regulatory uncertainties and quantifying their potential impact on speed to market, and product pricing.
- Nassim coached management teams in identification, prioritization, and execution of process improvement initiatives as well as the development of standards for streamlining operational processes and aligning cross-functional dependencies.
- Since 2019, Nassim has advised hospitals and clinics on JCI accreditation, strategic alliances, and operational improvements, and consulted/delivered courses for regulatory authorities in the GCC.
- Nassim's functional experience also spans sales, marketing, business intelligence, and course design & delivery.
- Founder & CEO of NEXCELLENCE. Nassim serves businesses, organizations, and individuals seeking knowledge and clarity. NEXCELLENCE was born from deep belief in scientific management.
- Nassim is also well versed in change management and experienced in managing change through restructuring and post-M&A operational integration.

Certifications & Skills:

- Nassim holds a Master of Science degree in hospital management,
- Certified Lean Six Sigma Black Belt



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**NEXUM GLOBAL BUSINESS ACADEMY
STRATEGIC EXECUTIVE ADVISORS PROFILES**

- Certified Project Management Professional (PMP®)
- Certified Professional in Healthcare Quality (CPHQ)
- Languages: Arabic, English, and French

Mission Statement

Building on proven methods, we believe everyone can achieve breakthrough performance and sustainable results.