



GREG BEATTY - Thailand, Southeast Asia, Dubai.

Greg Beatty, Juris Doctorate, Boston 1991. Greg has worked in 60 countries in 30 years, starting with Baker McKenzie, a leading global law firm. He is also a Faculty of Law member at Chulalongkorn University, Bangkok. Greg has held leadership positions (COO, MD APAC, MD EMEA, Legal Counsel); Major companies: Verizon, NTT DOCOMO Group, Lucent Technologies, TRUE Telecom, and Thai Bev Group.

Industry focus: Technology start-ups, cybersecurity & data management for regulatory compliance; smart cities; foundational AI start-ups, monetization & adoption; project finance for large infrastructure projects (e.g., nationwide cellular networks and power plants).

Specialization: Complex contract drafting & analysis, contract management, corporate governance, corporate finance, M&A, due diligence, business succession planning, commercial property leasing.

Industry Experience: Transactions (law & contracts) across multiple industries; Hospitality technology solutions, telecommunication networks, power plants, property development

Experience Highlights: I managed 1,000 employees across 50 countries for one global company and worked on four infrastructure projects valued at more than \$1B each.

Certifications:

- Juris Doctorate (Law) New England School of Law, Boston, 1991
- BA, Administrative Science Colby College, USA, 1986
- Ethics in AI, AI & Digital Finance Certificates, LSE, Tufts, Digital Frontiers Institute, 2018-2022
- Cybersecurity, Managing Risk in the Information Age Certificate, Harvard, 2-months, 2023.

Mission Statement: Helping SMEs and business owners navigate the complexity of PDPA, and helping executives gain clarity through coaching & consulting.

Languages: French (Native), English (Fluent), Thai (Conversational)